Request for Bid

For

Computer Rotation 2021

Raytown Quality Schools
Raytown, Missouri
February 11, 2021
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Information
Raytown Quality Schools is seeking sealed bids for Computer Rotation 2021 to satisfy student and staff computing requirements.

Sealed Bid should be submitted in the form of two-sealed bound copies with title “Computer Rotation 2021” – (1) marked “Original”, (1) marked “Copy”. All submissions must be received at the address below by the date and time listed. Attendance at Bid opening is not required.

All documents will be considered the property of Raytown Quality Schools. The request for Bid does not commit the District to any specific course of action.

School District:
Raytown Quality Schools
6608 Raytown Road
Raytown, Missouri 64133

District Contact:
Michele Reed, Server System Administrator
Raytown Quality Schools
10750 E. 350 Highway
Raytown, Missouri 64138
816-268-7120
michele.reed@raytownschools.org

Submit Sealed Proposal:
March 1, 2021 at 12:30 p.m.
Melissa Tebbenkamp, Director of Technology
Raytown Quality Schools
10750 E. 350 Highway
Raytown, Missouri 64138

A formal opening will take place at this time. Due to COVID attendance is NOT allowed. If you would like to participate in a virtual opening, please email michele.reed@raytownschools.org at least 24 hours prior to the bid opening.
Overview
Raytown Quality Schools ("District, RQS") requests sealed Bids from interested vendors ("Provider", "Contractor", "Vendor") for the purpose of acting as an authorized vendor for computer purchases through April 30, 2022.

Providers submitting multiple solutions should provide each as a separate complete Bid. The Bid Submitted By signature page shall be completed and submitted with each Provider’s Bid.

Bid Due Date and Time
In order to be considered, two (2) sealed copies (8 1/2 x 11” paper 3-hole punched, tab separated by section in a 3-ring binder) of the Bid, one marked as “Original”, one marked as “Copy”, must be received by Raytown Quality Schools at the address stated by the following date and time:

March 1, 2021 at 12:30 p.m.

District Terms
Vendor Requirements
1. Vendor Bids shall conform to the requirements listed in this Bid.
2. The selected vendor shall have the responsibility to ensure that the products that are delivered to the District match the Bid and the specifications listed on the Purchase Order.
3. The vendor shall have responsibility for any damage incurred during transit.
4. The selected vendor shall not increase the pricing listed in this Bid through April 30, 2022. If vendor sources reduce pricing, it is expected that this price reduction be passed on to the District.
5. The vendor must provide assurance that items ordered will be received within two weeks of purchase order release.
6. Vendor must provide shipping information and projected delivery dates for all orders placed. Tracking information will be required in advance of delivery, as soon as possible to accommodate District warehousing requirements.
7. The vendor should accommodate invoice billing, allowing the district to call, fax or email in an order without a generated PO.

Vendors may withdraw their Bids at any time prior to the closing for receipt of the Bids. If withdrawing, notify Melissa Tebbenkamp, in writing (or email), as soon as possible. New Bids received after the closing date shall not be considered.

Delivery
1. All materials and equipment quoted shall be delivered as agreed upon and directed by the Raytown Quality Schools Technology Support Services department.
2. All services provided shall be conducted as agreed upon and directed by the Raytown Quality Schools Technology Support Services department. No service shall be conducted prior to authorization.
3. The selected provider shall have the responsibility to ensure that the products that are delivered to the District match the Bid and the specifications listed on the Purchase Order.
4. During the time between delivery and acceptance, Raytown Quality Schools cannot be held liable for any damages to or theft of any components. It will, therefore, be the responsibility of the provider to obtain insurance against loss, theft and damage.

5. The provider shall deliver the products directly to the building(s) specified. District shall notify the chosen provider as to the location.

6. Raytown Quality Schools does not allow smoking or the use of any tobacco products within its facilities or any Raytown Quality Schools grounds. This applies to contractors and sub-contractors and their employees as well as Raytown Quality Schools personnel.

District’s Responsibilities Regarding Service Requirements

Provider must identify the exact tasks and/or equipment requirements that Raytown Quality Schools must satisfy and/or be responsible for in regard to service and delivery of equipment.

Subcontractors

Subcontracting of any service requested under this Bid must be disclosed in the Bid response and agreed to by the District in advance of service initiation and start of work. Provider must assume full responsibility for any subcontractors and ensure any subcontractor abides by all requirements of the Bid and service contract.

Proposal Requirements

1. Purchasing and payments shall be in accordance with Board policy DJF as outlined in administrative procedure DJF-AP1. This procedure can be found on the District website.

2. Proposals will be date and time stamped upon receipt by the Raytown Quality Schools.

3. The District will select the lowest or best Bid. The District reserves the right to design the evaluation criteria to be used in selecting the best Bid, including, but not limited to: price, value, quality of product, history of performance, recommendations and other qualities important to the district.

4. The District reserves the right to waive minor technical defects in a Bid, reject any and all Bid, reject any part of a Bid, advertise for new Bids, or make the purchase on the open market if the product or service can be obtained at a better price.

5. The District reserves the right to provide the final contract for mutual consideration and agreement.

6. If the scope of the purchase changes substantially, the district will rebid the product or service unless otherwise provided in this procedure.

7. The Raytown School District reserves the right to separate, accept, or eliminate any item(s) listed under the Request for Bid that it deems necessary to accommodate budgetary and/or operational requirements.

8. The District also reserves the right to not select any vendor or purchase any goods and services resulting from this Request for Bid.

9. If the District elects to reduce the number of items from your original Bid, please state your pricing conditions. Also it is expected that prices quoted in the response to this Bid not increase if additional product is purchased through April 30, 2022.

10. Any Bid may be withdrawn prior to the scheduled time for the opening of Bids. Any Bid received after the time and date specified shall not be considered.
11. Contractor proposals shall conform to the requirements listed in this Bid, any amendments thereto, agreed upon documented exceptions and schedules, and the final contract.

12. If the contractor takes exception to any of the requirements, describe the exception and give the details of any alternative offered. The School District shall judge the acceptability of any such alternatives.

13. Should any differences arise as to the meaning or intent of specifications in this document and amendments thereto, the School District’s decision shall be final and conclusive.

14. Federal and State laws, Local ordinances and Board policies apply to contracted services. No portion of any master service agreement or contract may defy these laws, ordinances, and policies. Any such portion of a master service agreement or contract that does defy these laws, ordinances, and polices will be considered null and void.

**Payment and Retainage**

The District is exempt from sales tax and use taxes. Taxes shall not be listed in a bid/proposal/quote or on invoices. A copy of the letter exempting the District from paying these taxes is available from the District upon request by the contractor/provider.

A payment schedule shall be decided on with the chosen contractor/provider. Said schedule shall be part of the contract between the contractor/provider and District. There shall be no hidden costs associated with this proposal. If the contractor/provider foresees any additional or unexpected costs or charges to be made, these charges need to be explained in the proposal.

Purchasing and payments shall be in accordance with Board policy DJF as outlined in administrative procedure DJF-AP1. This procedure can be found on the District website.

There shall be no hidden costs associated with district orders. If you foresee any additional or unexpected costs or charges to be made, these need to be explained in your bid.

**Selection Process and Minimum Requirements**

Each company must meet the following minimum qualifications (company may not use sub-contractors to fulfill any obligations within its contract).

- Contractor shall conform to the requirements listed in this request.
- The selected contractor(s) shall assign a project manager/point of contact to this project. This person shall become the central contact person for the contractor once the project begins.
- The selected contractor shall have the responsibility to ensure that the products that are delivered to District match the request and the specifications listed.
- If the contractor source reduces pricing, it is expected that this price reduction be passed on to the School District.
- Contractor must provide seven (7) total references.
**Required Bid Format and Content**

Two bound copies should be submitted on 8 1/2” by 11” paper, with consecutive page numbers. Please mark one copy as “original” and one as “copy”. The Bid should contain the following sections in the order presented below. Bids that do not include these sections may be considered non-responsive and as such may not be considered.

- Proposal Cover Sheet
- Bid Acknowledgement and Exceptions
- Letter of Interest
- Profile and Experience
- Staff
- Project Budget
- Additional Requirements
- Litigation
- References
- Signature Page

**Section 1: Proposal Cover Sheet**

Fill out the Bid Cover Sheet completely, which is the last page of this document. Place said cover sheet as the first page of the Bid that has been prepared for consideration.

**Section 2: Bid Acknowledgement and Exceptions**

The Contractor shall acknowledge compliance with the requirements listed in this Bid and any amendments thereto. If the contractor takes exception to any of the requirements, describe the exception and give the details of any alternative offered. The School District shall judge the acceptability of any such alternatives.

**Section 3: Letter of Interest**

The Bid should be introduced with a letter of interest that includes a synopsis of the company’s services and highlight the capacity to perform the work. The letter should be signed by the individual with contract signature authority for the company.

**Section 4: Profile and Experience**

Outline company history, scope of services offered, size of the vendor, and location. Give additional detail that the company feels may elaborate on profile and experience. List out in a matrix format experience.

**Section 5: Staff**

List the experience and qualifications of any staff that will be assigned to the project. Name the person who will fill the role of Project Manager/Sales Manager. Note any additional personnel that will be responsible for onsite activities once the project begins.
Section 6: Project Budget

1. Complete in its entirety, the price table provided in this Bid (Specifications: Computers Pricing Table). Explain any blank areas. Submit the company’s total project budget to fulfill the requirements of this Bid. The proposed budget response shall be listed in the same format and order as provided below.

2. Vendors should complete the attached pricing sheet and also include information on how prices will be calculated for items not on the sheet in the COMMENT section below. The items selected for the pricing sheet reflect anticipated purchase volumes through April 30, 2022.

3. The unit price should reflect the price the district should expect to pay if a single unit is purchased. If a discount or price savings is offered for larger quantities in an order, or if purchased within a specific time frame, describe the discount/savings and conditions in the COMMENT section below.

4. Bids must identify all costs as presented in the pricing table. Note length of warranty included with purchase of part number.

5. Product/part number alternatives are allowed only if specifications are met or exceeded. Additionally, alternatives will be required if part numbers listed are approaching “end-of-production” within the next 6 months.

6. Pricing should be guaranteed through April 30, 2022, with exception given to products bid. The below quantities represent the desired order, but, any minimum order or further quantity discount should be listed.

7. The vendor must provide assurance that items ordered will be received within two weeks of purchase order release. Please state expected delivery time in the DELIVERY section below.

8. Vendors should outline process for return, trouble reporting and escalation procedures for defective or “DOA” items have been received, giving details of how credits are made and what restrictions are placed on returns in the RETURNS section below.
## Specifications: Computer Rotation 2021 Pricing Table

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Part#</th>
<th>Description</th>
<th>List Price</th>
<th>Discount%</th>
<th>Item Cost</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lenovo Devices</td>
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</tr>
</tbody>
</table>

<p>| 120 | Lenovo 300e Touch | Celeron N4020/1.1 GHz, Chrome OS, 4GB LPDDR4 SDRAM, 32GB eMMC, 11.6”IPS touchscreen 1366 x 768 (HD), UHD Graphics 600, Wi-Fi, Bluetooth, Camera, Speakers, Microphone, 1Yr. Depot or Carry In, 42Wh battery |             |           |           |       |
| 15  | X1 Carbon Gen8   | Intel i5(or AMD Equivalent), 8GB RAM, 256 GB SSD, Integrated Intel UHD Graphics, 720p HD Camera, Wi-Fi 6 AX201 802.11AX(2x2) &amp; Bluetooth, 1Yr. Depot or Carry In, Windows 10 Pro 64, 720p Camera, Speakers and Microphone |             |           |           |       |
| 3   | X1 Carbon Gen8   | Intel i7 (or AMD Equivalent), 16 GB LPDDR3 2133 Mhz (Soldered), 1TB PCIe SSD, Integrated Intel UHD Graphics, Wi-Fi 6 AX201 802.11 AX (2x2) &amp; Bluetooth 5.1, Windows 10 Pro 64, Camera, Speakers and Microphone |             |           |           |       |
| 3   | ThinkBook 14s Yoga I/I | Intel i7 1165G7 / 2.5 GHz, 16 GB DDR4 SD RAM, 512 GB M.2 SSD, 14” IPS touchscreen 1920x1080, Wi-Fi, Bluetooth, Speakers, Microphone, 60 Wh battery |             |           |           |       |
| 800 | L14             | i5, or AMD Equivalent, 8GB DDR4 SDRAM, 256 GB SSD HD, 1920 x 1080 Full HD Non-Touch, Intel UHD Graphics, 720p Camera, Speakers and Microphone |             |           |           |       |
| 850 | 100e            | Celeron N4020/1.1 GHz, 4GB RAM, 32GB eMMC, 11.6”1366x768 (HD), UHD Graphics 600, Wi-Fi, Bluetooth, Speakers, Microphone, Chrome OS, 1 Yr. Depot or Carry In, 42Wh battery |             |           |           |       |
| 750 | 11e Gen5 / Gen6 (Not Yoga) | i3/m3 or AMD equivalent, 8GB RAM, 120GB SSD, Wi-Fi, RJ-45 Ethernet, Bluetooth 5.0, 720p HD Camera, 3 cell 42Wh battery, Windows 10 Pro 64 English, 11.6 HD Non-Touch, No Fingerprint reader, No WFC, |             |           |           |       |
| 50  | M90A All-In-One | i5-10500 Processor with vPro, 8 GB DDR4 2667 MHz RAM, Integrated Intel UHD Graphics 630, 256 GB PCIe SSD, 23.8” (1920 x 1080) IPS anti-glare, Integrated Ethernet, Wi-Fi 6, Bluetooth 5.1, keyboard, mouse, 1 Yr. Depot or Carry In, |             |           |           |       |
| 20  | M90A All-In-One (Touchscreen) | i5-10500 Processor with vPro, 8 GB DDR4 2667 MHz RAM, Integrated Intel UHD Graphics 630, 256 GB PCIe SSD, 23.8” (1920 x 1080) IPS anti-glare touchscreen, Integrated Ethernet, Wi-Fi 6, Bluetooth 5.1, keyboard, mouse, 1 Yr. Depot or Carry In, |             |           |           |       |
| 40  | M70c Compact SFF (Small Form Factor) | i5 or AMD equivalent, 8GB RAM, 250 GB SSD, DVD, 4+ USB-A ports, Integrated Ethernet, Wi-Fi, Bluetooth 5.1 |             |           |           |       |</p>
<table>
<thead>
<tr>
<th></th>
<th>Model Name</th>
<th>Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>ThinkCentre M90q (Tiny Form Factor)</td>
<td>i5 10500 / 3.1 GHz, 8GB RAM, 256 GB M.2 SSD, Intel UHD Graphics 630, Intel I219-LM Ethernet, Wi-Fi, Bluetooth, Windows 10 Pro.</td>
</tr>
<tr>
<td>25</td>
<td>ThinkStation P340 SFF</td>
<td>i7 10700 / 2.9 GHz, 32 GB DDR4 SDRAM, 1 TB M.2 SSD, DVD-Writer, SD Memory Card Reader, Intel UHD Graphics 630, Display Port, High Definition Audio, Mouse, Keyboard, Intel 219-LM Ethernet Controller, Windows 10 Pro, 3 year warranty.</td>
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<tr>
<td>20</td>
<td>ThinkStation P340 full tower</td>
<td>i7 10700 / 2.9 GHz, 16 GM DDR4 SDRAM, 1TB M.2 SSD, NVIDIA Quadro P2200 5GB GDDR5X dedicated graphics, High Definition Audio, Mouse, Keyboard, Intel 219-LM Ethernet Controller, Windows 10 Pro, 3 year warranty.</td>
</tr>
<tr>
<td>5</td>
<td>Legion 7i 15&quot; Gaming Laptop</td>
<td>i7-10750H Processor, 16GB DDR4 2933MHz, 512 GB PCIe SSD, 15.6&quot; FHD (1920x1080) IPS anti-glare with Dolby Vision, HDR 400, NVIDIA GeForce RTX 2070 with Max-Q 8GB, 720p HD camera, Wi-Fi, Bluetooth, Windows 10 Pro, 80Wh 4 Cell battery, RJ-45.</td>
</tr>
<tr>
<td>15</td>
<td>T14</td>
<td>i7-10510U Processor, 16gb DDR4 SDRAM, 512 GB M.2 SSD, 14&quot; 1920x1080 IPS non-touch display, Intel i219-V ethernet, 2+ USB 3.0, 2+ USB-C, Bluetooth, Camera, Speakers, Microphone, 50Wh battery.</td>
</tr>
<tr>
<td>15</td>
<td>T15</td>
<td>i7-10510U Processor, 16gb DDR4 SDRAM, 512 GB M.2 SSD, 15&quot; 1920x1080 IPS non-touch display, Intel i219-V ethernet, 2+ USB 3.0, 2+ USB-C, Bluetooth, Camera, Speakers, Microphone, 50Wh battery, keyboard w/ 10-keypad.</td>
</tr>
<tr>
<td>50</td>
<td>ThinkPad X1 Tablet</td>
<td>Core i5 8350U, 8GB LPDDR3 SDRAM, 256 GB M.2 SSD, 13&quot; 10-point multi-touch display, Intel UHD Graphics 620, Speakers, Microphone, Webcam, Wi-Fi, 42 Wh battery.</td>
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**Panasonic Devices**

|   | Panasonic Toughbook 55        | i5-8365U, 8 GB RAM, 512 GB SSD, Windows 10 Pro, 14" LED HD (1366x768), Intel UHD Graphics 620, IR camera (1080P), speaker (High Definition Audio), Intel Wireless - AC9560, Gigabit Ethernet, Bluetooth, USB 3.0 ports, USB-C Port, HDMI Port, Lithium Ion battery 6500 mAh capacity, 3year warranty. |
|25 | Panasonic Toughpad FZ-G1      | i5 7300U / 2.6 GHz, 8 GB DDR3L SDRAM, 256 GB SSD, 10.1" IPS Touchscreen 1920x1200, HD Graphics 620, Wi-Fi, Bluetooth, Webcam, Speaker (High Definition Audio), Microphone, Intel Dual Band, 1 USB 3.0 port, 1 HDMI port, 4200 mAh Lithium ion battery. |

**Dell Devices**

|   | 3310                          | Celeron N4020/1.1 GHz, Chrome OS, 4GB LPDDR4 SDRAM, 32 GB. |
eMMC, 11.6" IPS touchscreen 1366 x 768 (HD), UHD Graphics 600, Wi-Fi, Bluetooth, Camera, Speakers, Microphone, 1Yr. Depot or Carry In, 42Wh battery

<table>
<thead>
<tr>
<th>Google Admin Licenses</th>
<th>Google Admin Licenses for Chromebooks</th>
<th>Google Admin. Licenses for Chromebooks</th>
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<tr>
<td>970</td>
<td>Google Admin Licenses for Chromebooks</td>
<td>Google Admin. Licenses for Chromebooks</td>
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</table>

**COMMENT (Specifications: Computer Rotation 2021):**

**DELIVERY (Specifications: Computer Rotation 2021):**

**RETURNS (Specifications: Computer Rotation 2021):**
Section 7: Additional Requirements
Provider must provide the following information:

- The Service Level Agreement (SLA) for your proposal.
- Hours of operation for help or trouble reporting.
- Describe maintenance and trouble notification procedures.

Section 8: Litigation History
Provider must state whether they have been involved in any litigation during the last five years, and if so, describe the litigation.

Section 9: References
Two financial references must be provided from either financial institutions or suppliers using the format below.

<table>
<thead>
<tr>
<th>Reference</th>
<th>Contact Name</th>
<th>Phone Number</th>
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<tbody>
<tr>
<td>1.</td>
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<td>2.</td>
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Five project references must be provided of which three must be entities where you have provided comparable projects (overlaps acceptable). These projects must have been engaged during the last two years. These references must be for services provided by the proposing company, not by individuals within the company who may have worked on projects while at another company. The Project Scope must include the quantity of product provided, level of service provided and if OEM or Remanufactured product is purchased. Use the format below. Reference contact information must be current and include working phone numbers.

<table>
<thead>
<tr>
<th>Reference Organization</th>
<th>Contact Name</th>
<th>Phone Number</th>
<th>Project Scope:</th>
<th>Project Completion Date</th>
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<td>5.</td>
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Requests for Information
Any questions about the Request for Bid process must be received in writing by February 24, 2021

Scope of Services
Services will include but not necessarily be limited to the below services:

- Lenovo 11e Gen 5 / Gen 6 (Not Yoga)
- Lenovo 100e Chromebook
- Lenovo 300e Chromebook (Touch)
- Lenovo L14
- Lenovo X1 Carbon Gen 8
- Lenovo ThinkBook 14s Yoga ITL
- Lenovo T14
- Lenovo ThinkCentre M70c Compact SFF
- Lenovo ThinkCentre M90a All-In-One
- Lenovo ThinkCentre M90a All-In-One (Touch Screen)
- Lenovo ThinkCentre M90q (Tiny Form Factor)
- Lenovo ThinkStation P340 SFF
- Lenovo ThinkStation P340 full tower
- Lenovo Legion 7i 15” Gaming Laptop
- Lenovo T15
- Lenovo Thinkpad X1 Tablet
- Dell 3310
- Google Admin Licenses for Chromebooks
- Panasonic Toughbook 55
- Panasonic Toughpad FZ-G1
Bid Submitted By

Company Name

Authorized Name/Title (printed)

Authorized Signature

Contact Person for the Bid/Quote/Proposal process

Date

Telephone

Fax

Email